



# **PEGATRON**

## **2010 First Quarter Business Review**

April 30, 2010

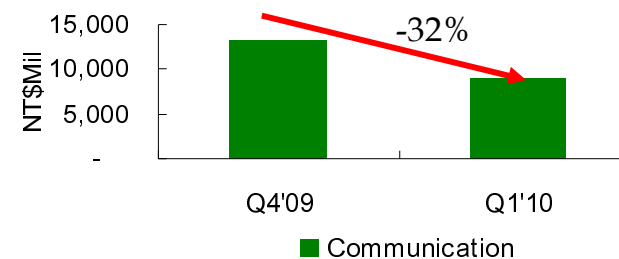
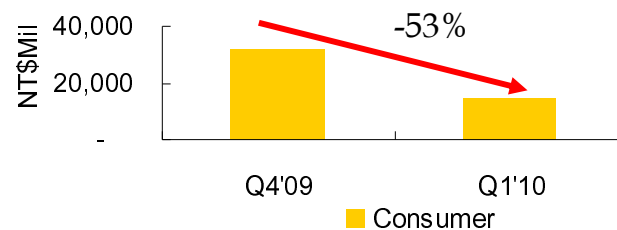
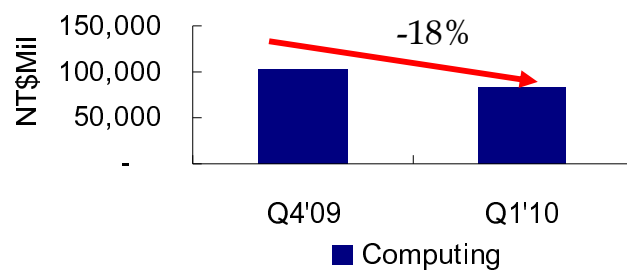
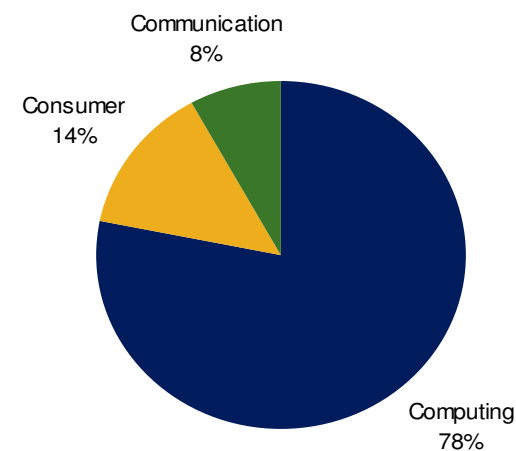
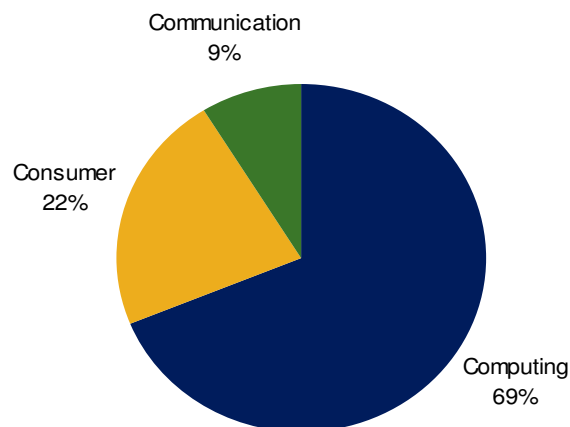


- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

## Revenue Breakdowns by Products (Quarter-over-Quarter)

4Q2009

1Q2010



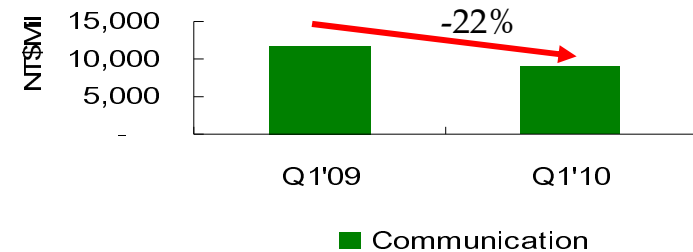
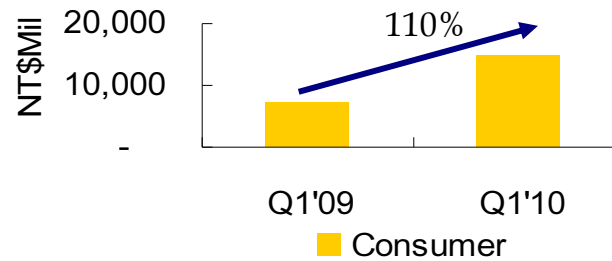
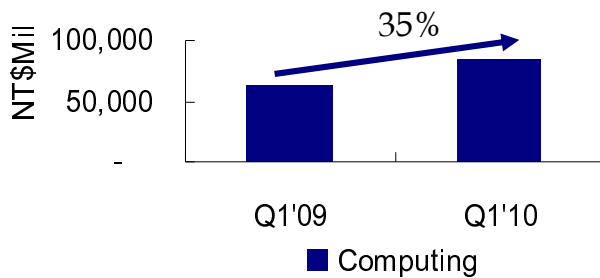
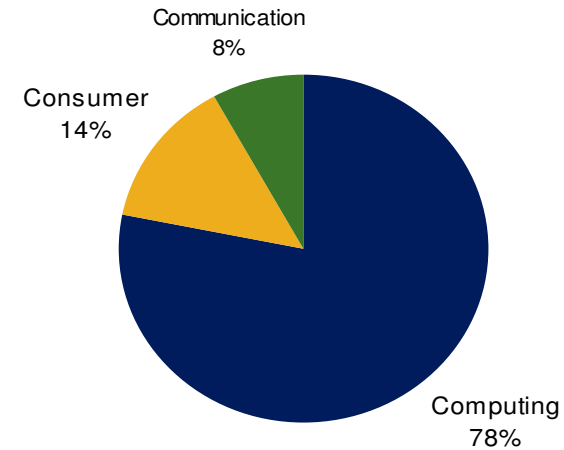
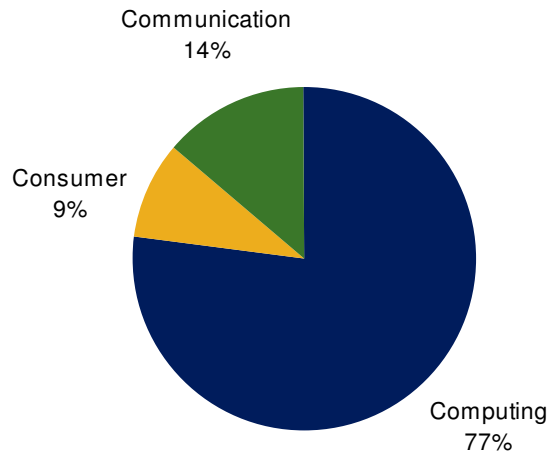
QoQ sales dropped across product segments mainly attributable to seasonality and fewer working days in 1Q2010.

# PEGATRON

## Revenue Breakdowns by Products (Year-over-Year)

1Q2009

1Q2010



YoY sales for computing and consumer electronics segments show a better than expected growth; however, communication segment experienced decrease of sales in 1Q2010.

# PEGATRON

## Income Statement - DMS Pro Forma (unaudited)

<i>(NT\$ Mn)</i>	<u>1Q2010</u>		<u>4Q2009<sup>(1)</sup></u>		<u>QoQ</u>	<u>1Q2009</u>		<u>YoY</u>
Net Revenue	110,188	100%	148,026	100%	-25.6%	83,028	100%	32.7%
COGS	(105,131)	95.4%	(142,256)	96.1%	-26.1%	(79,266)	95.5%	32.6%
Gross Profit	5,056	4.6%	5,770	3.9%	-12.4%	3,762	4.5%	34.4%
Operating Expense	(3,528)	3.2%	(4,193)	2.8%	-15.9%	(3,098)	3.7%	13.9%
Operating Income (Loss)	1,528	1.4%	1,576	1.1%	-3.0%	664	0.8%	130.1%
Net Non-Operating Income (Loss)	1,061	1.0%	767	0.5%	38.3%	370	0.4%	186.8%
Investment Income – Equity	488	0.4%	630	0.4%	-22.5%	241	0.3%	102.5%
Others	572	0.5%	137	0.1%	317.5%	129	0.2%	343.4%
PBT	2,589	2.3%	2,344	1.6%	10.5%	1,033	1.2%	150.6%
Tax	(814)	0.7%	(131)	0.1%	521.4%	(520)	0.6%	56.5%
Net Income	1,775	1.6%	2,213	1.5%	-19.8%	513	0.6%	246.0%
Adjusted EPS <sup>(2)</sup>	0.78		0.97		-19.6%	0.22		254.5%

(1) 4Q2009 revenues included NT\$1,032 Million from re-categorizing a certain income that was originally classified as non-operating income.

(2) Adjusted EPS for 1Q & 4Q 2009 were divided by outstanding shares as of 4Q2009.

## Consolidated Balance Sheet - DMS Pro Forma (unaudited)

<i>(NT\$ Mn)</i>	<u>1Q2010</u>	<u>4Q2009</u>	<u>QoQ</u>	<u>1Q2009</u>	<u>YoY</u>
Cash and Equivalents	16,109	11,953	4,156	17,424	(1,315)
AR (Net)	45,850	62,350	(16,500)	40,719	5,131
Inventory (Net)	37,581	34,986	2,595	26,523	11,058
Other Current Assets	3,394	2,940	454	8,283	(4,889)
Total Current Assets	102,933	112,228	(9,295)	92,949	9,984
Investment	31,343	30,724	619	28,853	2,490
Fixed Assets (Net)	29,543	30,032	(489)	34,369	(4,826)
Other Assets	5,327	5,493	(166)	5,177	150
Total Assets	169,147	178,478	(9,331)	161,348	7,799
Short-term Borrowings	5,393	8,866	(3,473)	6,513	(1,120)
AP	47,769	55,910	(8,141)	42,183	5,586
Other Current Liabilities	15,253	10,434	4,819	11,865	3,388
Total Current Liabilities	68,415	75,209	(6,794)	60,560	7,855
Long-term Loan	7,200	7,200	0	8,000	(800)
Other Liabilities	377	298	79	34	343
Total Liabilities	75,992	82,707	(6,715)	68,595	7,397
Paid-in Capital	22,861	22,861	0	18,846	4,015
Capital Surplus	63,797	63,777	20	63,662	135
Retained Earnings	5,033	7,258	(2,225)	5,888	(855)
Adjusted Items	1,465	1,875	(410)	4,398	(2,933)
Net Equity	93,155	95,770	(2,615)	92,754	401
Total Liabilities and Net Equity	169,147	178,478	(9,331)	161,348	7,799
Current Ratio	150%	149%	1%	153%	-3%
Debt Ratio (TL Liabilities / TTL Assets)	50%	46%	4%	43%	7%
Interest-bearing Debt Ratio	7%	9%	-2%	9%	-2%

## Non-Operating Items - DMS Pro Forma (unaudited)

<b>Non-Operating Items (NT\$ Mn)</b>	<b>1Q2010</b>	<b>4Q2009</b>	<b>QoQ</b>	<b>1Q2009</b>	<b>YoY</b>
Interest Expenses (Net)	(15)	(17)	12%	(29)	48%
Investment Income - Equity Method	488	630	-23%	241	102%
FX Gain (Loss)	2	281	-99%	(105)	102%
Others Non-Operating Income (Loss)	586	(127)	561%	263	123%
Total Other Non-OPERating Income (Loss)	588	154	282%	158	272%
Net Non-Operating Income (Loss)	1061	767	38%	370	187%