

和碩聯合科技股份有限公司

2023年第四季 營運說明

2024年3月14日

- 財務報告
- 營運成果

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

2023年暨2023年第四季合併財務報告

合併損益表 (2023 vs. 2022)

(新台幣百萬元)	2023		2022		YoY
營業收入淨額	1,256,783	100%	1,318,414	100%	-4.7%
營業成本	1,210,677	96.3%	1,261,287	95.7%	-4.0%
營業毛利	46,106	3.7%	57,127	4.3%	-19.3%
營業費用	31,353	2.5%	32,129	2.4%	-2.4%
營業淨利 (損失)	14,753	1.2%	24,998	1.9%	-41.0%
淨營業外收益 (損失)	9,554	0.8%	2,957	0.2%	223.1%
兌換收益(損失)	(348)	0.0%	(2,050)	0.2%	-83.0%
淨利息收入	1,965	0.2%	289	0.0%	579.9%
其他	7,937	0.6%	4,718	0.4%	68.2%
稅前淨利	24,307	1.9%	27,955	2.1%	-13.0%
所得稅費用	(6,894)	0.5%	(6,792)	0.5%	1.5%
本期淨利(淨損)	17,413	1.4%	21,163	1.6%	-17.7%
歸屬母公司之本期淨利	15,713	1.3%	15,096	1.1%	4.1%
每股盈餘	5.90		5.66		4.2%

合併損益表 (季變化)

(新台幣百萬元)	4Q 2023		3Q 2023		QoQ	4Q 2022		YoY
營業收入淨額	342,169	100%	315,770	100%	8.4%	358,065	100%	-4.4%
營業成本	329,114	96.2%	303,610	96.1%	8.4%	342,960	95.8%	-4.0%
營業毛利	13,055	3.8%	12,160	3.9%	7.4%	15,105	4.2%	-13.6%
營業費用	8,596	2.5%	7,675	2.4%	12.0%	8,514	2.4%	1.0%
營業淨利 (損失)	4,459	1.3%	4,485	1.4%	-0.6%	6,591	1.8%	-32.3%
淨營業外收益 (損失)	3,442	1.0%	2,697	0.9%	27.6%	1,930	0.5%	78.3%
兌換收益(損失)	(117)	0.0%	(27)	0.0%	333.3%	(1,773)	0.5%	-93.4%
淨利息收入	917	0.3%	582	0.2%	57.5%	211	0.1%	334.5%
其他	2,642	0.8%	2,142	0.7%	23.4%	3,492	1.0%	-24.3%
稅前淨利	7,901	2.3%	7,182	2.3%	10.0%	8,521	2.4%	-7.3%
所得稅費用	(2,095)	0.6%	(2,349)	0.7%	-10.8%	(2,390)	0.7%	-12.3%
本期淨利(淨損)	5,806	1.7%	4,833	1.5%	20.1%	6,131	1.7%	-5.3%
歸屬母公司之本期淨利	4,995	1.5%	4,583	1.5%	9.0%	5,047	1.4%	-1.0%
每股盈餘	1.88		1.72		9.3%	1.89		-0.5%

合併資產負債表

(新台幣百萬元)	2023/12/31		2023/9/30		Diff	2022/12/31		Diff
現金及約當現金	97,722	18%	98,458	16%	(736)	84,577	13%	13,145
應收票據及帳款淨額	154,906	28%	207,994	34%	(53,088)	190,247	30%	(35,341)
存貨淨額	105,616	19%	138,665	23%	(33,049)	199,442	31%	(93,826)
其他流動資產	62,157	11%	19,537	3%	42,620	28,222	4%	33,935
流動資產	420,401	75%	464,654	76%	(44,253)	502,488	79%	(82,087)
固定資產淨額	75,303	14%	84,169	14%	(8,866)	79,690	13%	(4,387)
非流動資產	136,668	25%	146,421	24%	(9,753)	133,735	21%	2,933
資產總計	557,069	100%	611,075	100%	(54,006)	636,223	100%	(79,154)
短期借款	56,916	10%	62,481	10%	(5,565)	86,863	14%	(29,947)
應付票據及帳款	176,616	32%	209,157	34%	(32,541)	202,467	32%	(25,851)
流動負債	282,256	51%	330,479	54%	(48,223)	365,436	57%	(83,180)
長期付息負債	39,170	7%	40,064	7%	(894)	44,602	7%	(5,432)
負債合計	335,451	60%	387,216	63%	(51,765)	421,655	66%	(86,204)
歸屬母公司之權益	188,810	34%	191,592	31%	(2,782)	182,489	29%	6,321
股東權益合計	221,618	40%	223,859	37%	(2,241)	214,568	34%	7,050
負債及股東權益總計	557,069	100%	611,075	100%	(54,006)	636,223	100%	(79,154)
流動比率	149%		141%			138%		
負債比率 (負債總額/資產總額)	60%		63%			66%		
付息負債比率	17%		17%			21%		

合併現金流量表

(新台幣百萬元)	2023	2022
營業活動之淨現金流入(出)	87,379	19,092
投資活動之淨現金流入(出)	(20,800)	(25,704)
融資活動之淨現金流入(出)	(48,649)	(29,953)
匯率影響數	66	10,118
本期現金及約當現金增減數	17,996	(26,447)
期初現金及約當現金餘額	84,577	111,024
期末現金及約當現金餘額	102,573 *	84,577

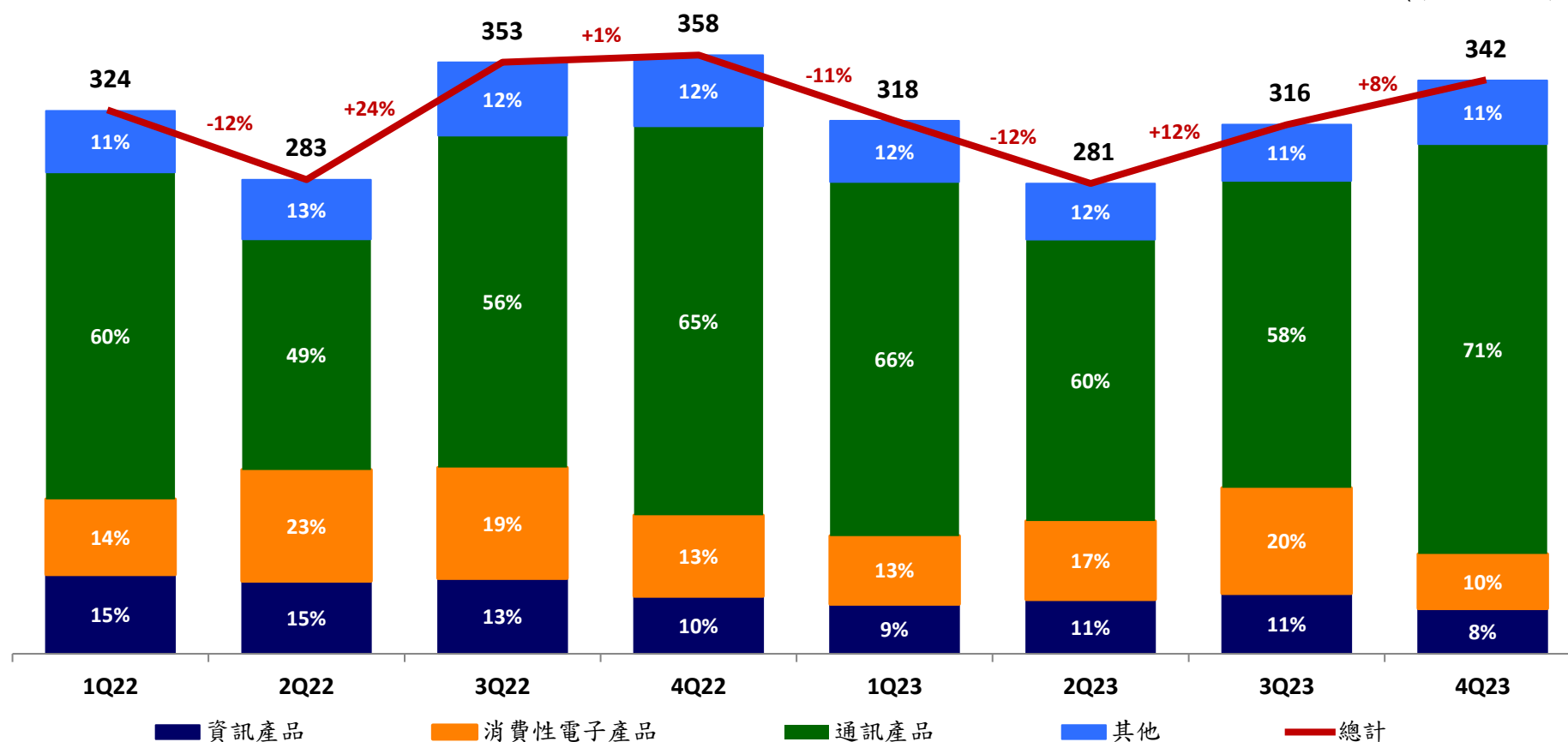
*包含資產負債表中現金及約當現金 97,722M 以及
分類至待出售非流動資產(處分群組)之現金及約當現金 4,851M。

附註：	2023	2022
折舊及攤銷費用	15,331	14,809

營運成果

合併營收走勢

Unit: NTD Bn
(單位: 新台幣十億元)

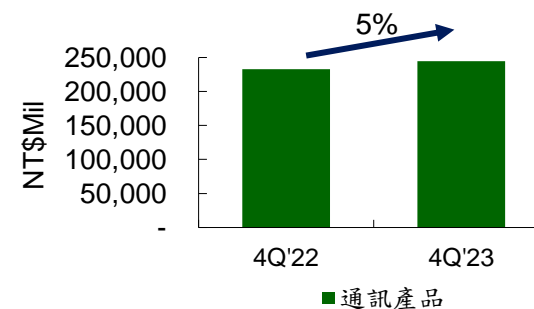
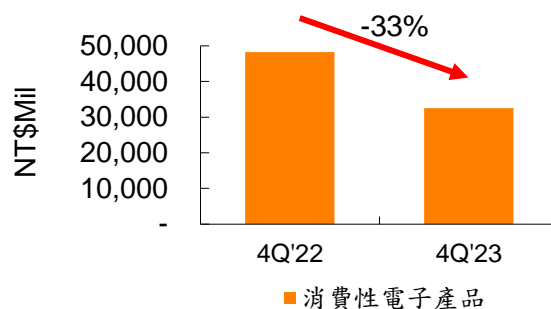
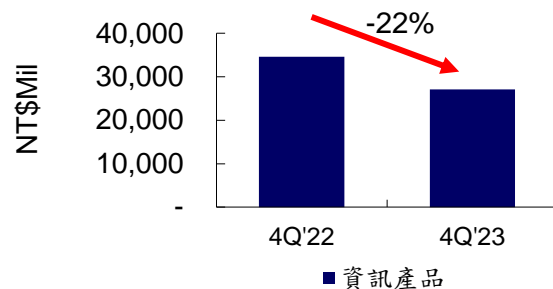
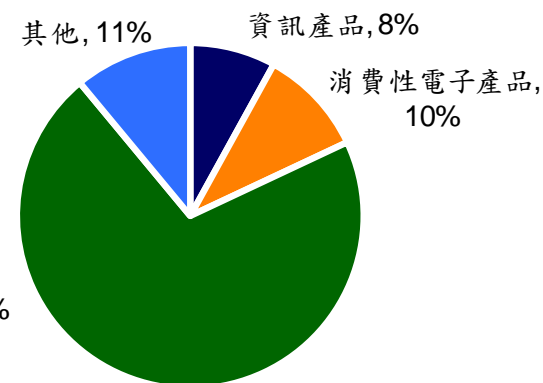
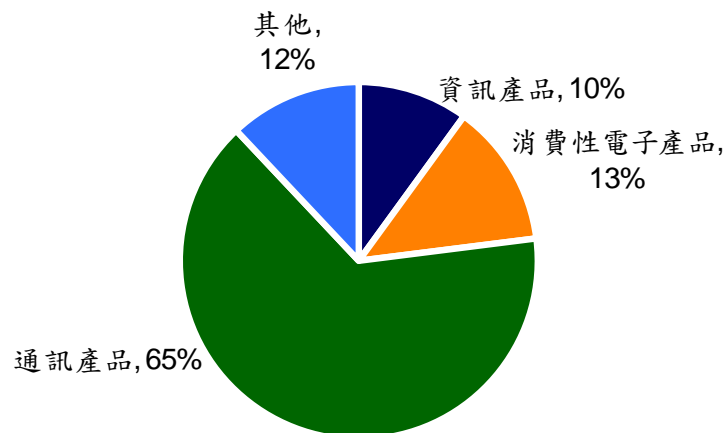


2023第四季合併營收為新台幣342Bn，與前一季合併營收新台幣316bn相較，成長8%，主要受惠於通訊產品在旺季的出貨表現有所成長。

銷售分析-產品別 (年成長率)

4Q2022

4Q2023

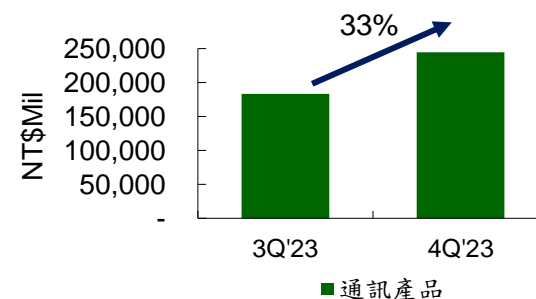
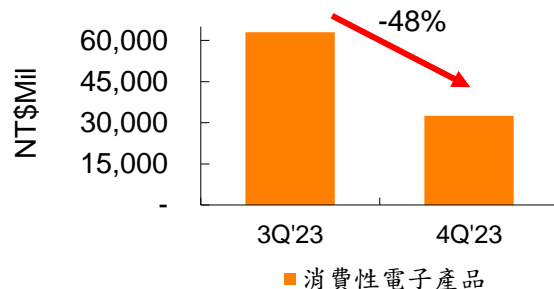
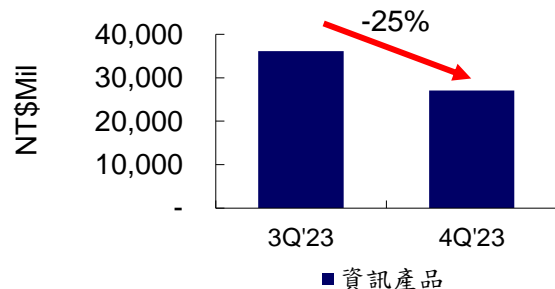
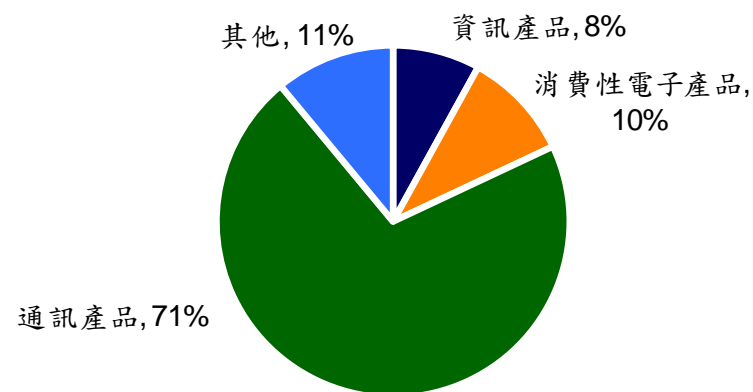
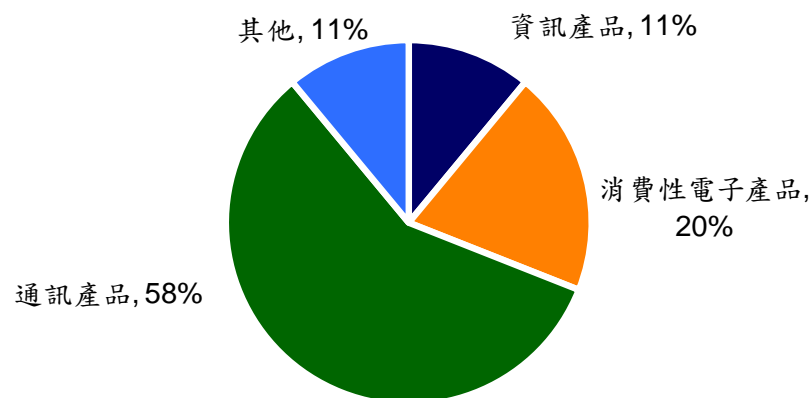


資訊產品及消費性電子產品受到產品組合及較弱的終端需求影響，其營收年對年各下滑22%以及33%，而通訊產品則是受惠於較佳的产品組合及較高單價機種，其營收較去年同期成長5%。

銷售分析-產品別 (季成長率)

3Q2023

4Q2023



因進入淡季，終端需求減緩，資訊產品及消費性電子產品營收分別較上一季各下滑25%及48%，而通訊產品營收則因新機發表持續拉貨，其營收季對季成長33%。

Q & A